

Estimated Material Handling Costs

Advance Freight Deadline Date: May 7, 2010
First Day of Direct Freight Acceptance: May 16, 2010

Techtextil North America 2010
May 18 - 20, 2010

Company Name		Booth Number	
Street Address			
City	State	Zip	Country
Email Address		Contact Name	
Telephone ()		Fax ()	

Advance Shipments to Warehouse

200 lb. minimum charge per shipment

■ **Category 1: Crated**

Shipment Weight _____ cwt x **\$49.50** per 100 lbs.**
= \$ _____

■ **Category 2: Additional Handling***

Shipment Weight _____ cwt x **\$67.00** per 100 lbs.**
= \$ _____

■ **Category 3: Small Packages**

First Piece **\$40.00** + _____ Additional Pieces @ **\$15.00**
= \$ _____

* *Uncrated shipments will NOT be accepted at the Advance Warehouse.*
** *200 lb. minimum*

Direct Shipments to Show Site

200 lb. minimum charge per shipment

■ **Category 1: Crated**

Shipment Weight _____ cwt x **\$49.50** per 100 lbs.**
= \$ _____

■ **Category 2: Uncrated / Additional Handling**

Shipment Weight _____ cwt x **\$72.00** per 100 lbs.**
= \$ _____

■ **Category 3: Small Packages**

First Piece **\$40.00** + _____ Additional Pieces @ **\$15.00**
= \$ _____

** *200 lb. minimum*

Estimated Advance / Direct Freight Charges: \$ _____

Estimated Additional Charges (Surcharges): \$ _____

Total Estimated Freight Handling: \$ _____

Rate Classifications

- *Crated* - Material that is skidded or in any type of shipping container that can be unloaded at the dock with no additional handling required.
- *Additional Handling* - Material delivered by a carrier in such a manner that it requires additional handling, such as ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation (including weight tickets) and shipments that require additional time, equipment or labor to unload. Federal Express, UPS, Airborne Express & DHL are included in this category due to their delivery procedures.
- *Uncrated* - Material that is shipping loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- *Small Packages* - A shipment of any number of pieces with a combined weight not to exceed 50 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

Additional Fees May be Applicable

- *Off-Target:* Direct Shipments that do not arrive on the date or time assigned, will be charged an additional 30% per cwt.
- *Late to Warehouse Fee:* Shipments arriving after May 7, 2010 will be charged an additional 30% per cwt.
- *Early Shipments to Warehouse:* Any shipment arriving prior to April 16, 2010 will be charged an additional 30% per cwt.
- *Marshaling Fee:* A Marshaling Service has been established to ease congestion at the facility and better utilize dock space. All carriers and privately owned vehicles must check in to the Marshaling location prior to loading/unloading. \$25.00 will be added to your invoice for Marshaling Service.
- *Shipments Returned to Warehouse:* Shipments returned to the warehouse at close of the show will be charged an additional 30% per cwt (1,000 lb. minimum). Shipments not picked up from the warehouse within 72 hours will be charged for storage.

Overtime

Overtime is Monday through Friday after the first 8 hours of scheduled installation/dismantle, and any hours worked between 9:00 p.m. and 12:00 Midnight; and all day Saturday and Sunday.

Based upon the freight handling rates quoted above, a 35% surcharge per cwt for each occurrence will apply if:

- Shipments are received or loaded after the first 8 hours of scheduled installation/dismantle.
- Your advance shipment to the warehouse is received during straight time hours, but due to scheduling beyond Champion's control, is moved into showsite on overtime.
- Your shipment is moved into or out of showsite on overtime due to scheduling beyond Champion's control.

Champion will guarantee Straight Time rates for the first 6 hours of exhibitor dismantle.